

Asset Allocation Questionnaire

This questionnaire will help determine the best asset allocation for your investments, based on your answers.

1. Please choose the top 3 priorities for your investments.

- Lower taxes
- Maximize the estate left to my heirs
- Protect my purchasing power from inflation
- Growth of my investment portfolio
- Generate current income
- Safety of principal

2. What is your current age?

- Older than 75
- 65 to 75
- 55 to 64
- 45 to 54
- Under 44

3. What is your primary goal for this investment?

- To grow aggressively
- To grow significantly
- To grow moderately
- To grow cautiously
- To avoid losing money

4. How would you approach making an investment decision?

- I would consider the potential loss first
- I would consider the potential loss somewhat more than the potential gain
- Both potential loss and gain are about the same to me
- I would consider the potential gain somewhat more than the potential loss
- I would consider the potential gain first

5. How would you react if an investment you held lost 15 percent in one year?

- I would be very upset and sell all my shares
- I wouldn't be happy, but would probably keep my shares
- I would see it as a peak buying opportunity and buy more shares

6. When do you expect to begin withdrawing money?

- Less than 1 year
- 1 to 4 years
- 5 to 10 years
- 11 years or more

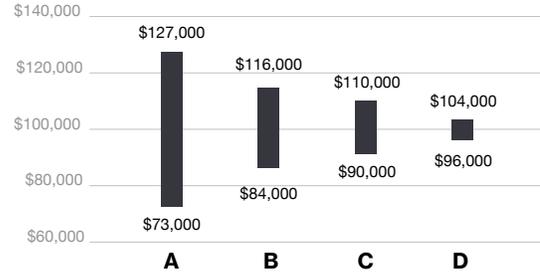
7. What is the largest loss you can handle in any 1-year period?

- 5%
- 10%
- 15%
- 20%
- 25% or more

8. How do you feel about the following statement:
 “I can easily adapt to significant, unexpected, or unfavorable financial changes.”

- Disagree
- Slightly disagree
- Neither agree or disagree
- Slightly agree
- Agree

9. Starting with \$100,000, which investment would you be most comfortable owning?



- A: \$27,000 gain best case; \$27,000 loss worst case
- B: \$16,000 gain best case; \$16,000 loss worst case
- C: \$10,000 gain best case; \$10,000 loss worst case
- D: \$4,000 gain best case; \$4,000 loss worst case

Client Signature _____

Date ____/____/____

Joint Client Signature _____

Date ____/____/____

Advisor Signature _____

Date ____/____/____

Please insert or attach the Custom Allocation Proposal generated for your Client on app.formulafolios.com